



BUSINESS EXCELLENCE MASTER BLACK BELT

benchmark *six* sigma
Inspiring Minds, Facilitating Excellence

Best- in - class Global Recognition and Acceptance

Upgraded in 2022
**The 8 MBB
Competencies**

Each MBB competency
is a globally recognized
certification program



BVA

01

Business Value Analyst

LPLG

02, 03

**Lean Practitioner &
Lean Guide**

AHP

04

AHP Practitioner

C&I

05

**Creativity & Innovation
Practitioner**

BME

06

Business Modelling Expert

RPA

07

Strategic RPA Practitioner

BAF

08

**Business Analytics
Foundation**

ALP

C

**Agile Leadership
Practitioner**

Business Excellence Master Black Belt

MBB in NUMBERS

2007

1000+

99

8

- Pioneered MBB in the year 2007.
- Trained 1000+ professionals.
- Conducted 99 batches (as of May 2022)
- Eight competencies are part of the MBB program

2009

Benchmark was the first to gain the highest Global Accreditation in 2009

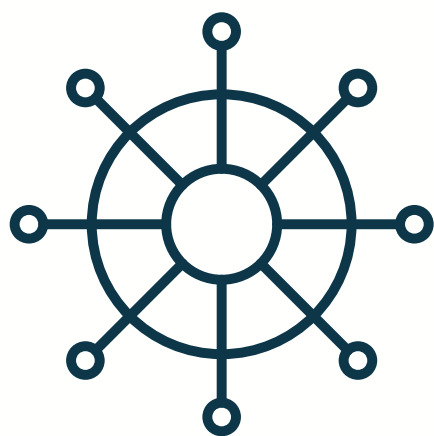
Accredited by



Exemplar
Global

Part of ASQ Family

WHY BUSINESS EXCELLENCE MBB AND NOT SIX SIGMA MASTER BLACK BELT?



COMPETENCIES OTHER THAN SIX SIGMA

You need several competencies to complement Six Sigma philosophy and tools



CROSS-FUNCTIONAL FOCUS

The evolution of a Black Belt into an MBB requires an ability to engage several functions.



STRATEGIC OUTLOOK

A Master Black Belt today needs to help solve several leadership problems. This needs more of a strategic outlook.

What are the pre-requisites?

- A BLACK BELT QUALIFICATION IS THE PRE-REQUISITE FOR MBB

What are the usual roles taken up by an MBB?

- TRANSFORMATION LEADERS
- CHANGE LEADERS
- STRATEGIC ADVISORS
- INTERNAL CONSULTANTS
- LEADERS OF STRATEGIC BUSINESS UNITS.
- HEAD OF BUSINESS EXCELLENCE (OR CONTINUOUS IMPROVEMENT)
- DECISION FACILITATORS FOR LEADERSHIP TEAM

Our clients

- Boeing, Seattle, USA



- Diageo, Europe



- P&G, Cincinnati, USA



- Google, India



- We work with leading companies in 50+ Industries.
- Click [here](#) to view 88+ client photos and feedback

Competency Initiated in 2013

BVVA



*Certification
program*

Business Value Analyst

REVERSE THE PROJECT SELECTION
SEQUENCE. IDENTIFY PROJECTS WITH
THE HIGHEST BUSINESS IMPACT

“

THE COURSE HELPED ME IN LEARNING HOW TO DO PROJECT SELECTION BASED ON FINANCIAL MEASURES, AND HOW OPERATIONAL MEASURES ARE LINKED TO PROFIT, OE, AND CASH FLOW. WHY ENGAGE FINANCE RESOURCES AT THE BEGINNING OF PROJECT SELECTION. OVERALL MOVING AWAY FROM OPERATIONAL EXCELLENCE TO BUSINESS EXCELLENCE (LARGER SCOPE)

”

*Prabhu G, Head Centre of Excellence,
Solara Active pharma Sciences*

“

CHANGED THE WAY I LOOK AT PROJECT SELECTION, ADDED GREAT VALUE TO MY DECISION MAKING, VERY CLEAR DIRECTION ON HOW TO MAKE A STRATEGIC DECISION

”

*Michael Navin Xavier, Associate
Director, Virtusa Consulting*

Competency Initiated in 2014

BME

Business Modelling Expert



*Certification
program*

LEARN POWERFUL SIMULATION
METHODS FOR TAT, YIELD, NPD, COST
OPTIMIZATION, STAFFING, PROJECT
SELECTION, AND MORE

“

THIS COURSE WAS AN EYE-OPENER ON REAL-TIME BUSINESS MODELLING. VK SIR WAS VERY THOROUGH WITH THE CASE STUDIES, AND EVERY STEP WAS CLEAR AND GAVE A PERFECT UNDERSTANDING OF HOW TO CARRY OUT MODEL BUILDING AND SIMULATION.

*Michael Navin Xavier, Associate
Director, Virtusa Consulting*

”

“

A PRACTICAL, APPLICATION-BASED PROGRAM. EXCELLENT TEMPLATES FOR APPLICATIONS FROM BOTH THE SERVICE AND MANUFACTURING SECTORS.

*Captain Darryl Collins, Captain,
Indian Navy Retired*

”

Competency Initiated in 2008



Creativity and Innovation Practitioner



*Certification
program*

LEARN HOW THE INVENTORS HAVE RELIED
ON A HANDFUL OF PRINCIPLES. EVALUATE
THE PRINCIPLES BEHIND INNOVATION TO
SOLVE CORPORATE PROBLEMS.

“

COMPARED TO OTHER BRAINSTORMING TECHNIQS, TRIZ
ENABLES US TO THINK ABOUT THE IDEAS IN MULTI-
DIMENSIONS, ENHANCING THE SCOPE FOR MORE SOLVING
CRITICAL PROJECTS THROUGH BREAKTHROUGH
IMPROVEMENTS.

”

*Varuna Kakathkar, Manager-Process
Excellence, Flipkart Internet*

“

THE TOOL TRIZ IS FAR BETTER THAN BRAINSTORMING. IT
GIVES A LOT OF INSIGHT AND OPENS THE MIND TO LARGE
SCOPE.

”

*Saravanan MR, Manager - Continuous
Improvement & Industrialization, Air
Liquide Middle East*

Competency Initiated in 2007

AHP



*Certification
program*

Analytic Hierarchy Process Practitioner

UNDERSTAND WHY APPLE TO
ORANGE COMPARISONS ARE
NECESSARY AND HOW THEY CAN
UTILIZE A ROBUST APPROACH.

“

THE COURSE HAS PROVIDED DETAILS KNOW-HOW ON
USING AHP ON PRACTICAL EXAMPLES FROM THE
INDUSTRY.

”

*Chandrashekhar Hande, Head of
Operational Excellence, Amazon*

“

THIS PROGRAM HAS HELPED ME IN LEARNING A
TECHNIQUE TO ANALYZE, ORGANIZE AND MANAGE
COMPLEX DECISION MAKING.

”

*Rathish Parameshwaran, Assistant
Director, EY*

Competency Initiated in 2007

LPLG



*Certification
program*

Lean Practitioner and Lean Guide

THIS PROGRAM TAKES YOU FROM BASICS
TO ADVANCED LEAN IN A SHORT TIME
FRAME. LEARN THE ENTIRE JOURNEY
FROM BUILDING AND TRANSFORMING A
CURRENT VALUE STREAM MAP TO A
FUTURE VALUE STREAM MAP

“

EXCELLENT INSIGHTS OF MANUFACTURING AND SERVICE –
VSM WITH POSSIBLE KAIZEN BUILT TO MAKE
BREAKTHROUGH IMPROVEMENTS IN THE PROCESSES.
WIDEVIEW OF KAIZEN, KAIKAKU AND KAKUSHIN.

”

*Chandrashekhar Chauhan, WCM India
Responsible, CNH Industrial*

“

A THOROUGHLY KNOWLEDGEABLE TUTOR ENSURED BOTH
MANUFACTURING AND SERVICES SECTOR EXAMPLES ARE
COVERED FOR EACH OF THE CONCEPTS. ENJOYED THE
LEARNING JOURNEY. DEFINITELY RECOMMENDED !!!

”

*Santhosh BK, Manager - Delivery
Excellence, Mphasis*

Competency Initiated in 2018

BAF



*Certification
program*

Business Analytics Foundation

LEARN ABOUT THE INGREDIENTS OF A ROBUST BUSINESS ANALYTICS PROGRAM AND THE MISTAKES TO BE AVOIDED. GRASP KEY ADVANCED REGRESSION CONCEPTS THAT CREATE THE FOUNDATION OF ANALYTICS

“

IT WAS AN AMAZING SESSION WITH USE CASES AND PRACTICAL EXAMPLES, MAKING THE TRAINING INTERESTING AND INTERACTIVE. AMAZING INSIGHTS ON REGRESSION AND PREDICTIVE ANALYSIS. IT WAS A VERY USEFUL SESSION FOR A MASTER BLACK BELT PROGRAM

Sandhya Venu, Associate Director, EY

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“

A CONCISE AND INCLUSIVE SESSION WITH A BEAUTIFUL STORYTELLING EXPERIENCE

Dr. Babita Mallick, Team Lead, IVIVC & Analytical Development, Novartis Sandoz

”

Competency Initiated in 2018

RPA



*Certification
program*

Strategic RPA Practitioner

LEARN ABOUT THE MOST EXCITING
AUTOMATION APPROACH OF RECENT TIMES.
UNDERSTAND WHAT IT TAKES TO MAKE
PROCESSES RPA READY. GET STRATEGIC
INPUTS WHILE BUILDING BASIC BOTS ON
THE UIPATH COMMUNITY EDITION.

“

GREAT INTERACTIONS. VERY WELL BALANCED COURSE
WITH A BRIEF (BUT SUFFICIENT) THEORY SECTION
FOLLOWED BY AN IMMERSIVE BIT DEVELOPMENT
EXERCISE. WELL EXECUTED !! WOULD CERTAINLY
RECOMMEND IT TO OTHERS.

*Ravneet Singh Anand,
Senior Process Consultant, HSBC*

”

“

GREAT SESSIONS AND HANDS-ON PRACTICE WITH THE UI
PATH ARE EXCELLENT. YOU GET STRATEGIC INPUTS AND
HANDS-ON INSIGHTS.

*Ilavarasi, Assistant Vice President,
Bank Of America*

”

Competency Initiated in 2021

ALP

Agile Leadership Practitioner



*Certification
program*

*Complimentary
with MBB*

IMMERSE INTO A NEW APPROACH TO
TRANSFORMING AN ORGANIZATION. NOT JUST
EMBRACE BUT THRIVE IN A FLEXIBLE, NIMBLE,
COLLABORATIVE, SELF-ORGANIZING AND
FAST-CHANGING ENVIRONMENT.

“

AGILE WITH CI IS THE FUTURE. AGILE LEADERSHIP
PRINCIPLES IN THE CI DISCIPLINE GIVE THE BEST
RETURNS!!!

”

*Kiran Kumar Gadhamsetty, Senior Manager,
Woundtech Innovative Healthcare*

“

HIGHLY RELEVANT FOR THE LEADER/MANAGER IN
THE VUCA WORLD. TEAM EXERCISES ON VIRTUAL
BOARD EMPHASIZED AND STRENGTHENED THE
LEARNINGS OF THE SESSION.


”

*Santhosh BK,
Manager - Delivery Excellence, Mphasis*

MBB FACILITATOR

Vishwadeep Khatri

- Founder CEO of Benchmark Six Sigma
- Coach and facilitator with companies like Google, Boeing, Amazon, P&G, Airbnb, Coca Cola, Diageo and JPMC
- Program Director of 22 world-class programs
- Co-Creator of Business Excellence Frameworks with leadership teams
- The chief administrator of the Benchmark Six Sigma forum
- MBB Facilitator of 99 programs since 2007



Benchmark's MBB program has amazing content, remarkable sessions, steller concepts, superb learning and above all extremely outstanding guidance by VK

Meenakshi Balaji Iyer, Senior Manager, TCS

Get in Touch

We will be happy to tell you why
there is no better option for MBB



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Be Inspired

In the end, it is
important to remember
that we cannot become
what we need to be by
remaining what we are.

Max De Pree

