# Business Modelling Expert Certification





## All About Business Modelling Expert Certification

## **Program Objectives**

- To understand the use of business modelling towards business decision making.
- To help participants make the choice between forecasting and optimizing objectives in different business situations.
- To build ability toward developing, running, and analyzing a simulation using powerful software.
- To help visualize real life applications of business modelling for at least one business impacting situation in current organization.

## **Course Duration**

The course duration of the Business Modelling Expert certification program is 2 days.

## Pre-requisites

For the Business Modelling Expert program, participant should have undergone a general management course and have a minimum job experience of three years.

## **Certification Requirements**

The course assessment shall be carried out in two parts

- 70% of the assessment is based on team exercises viz. creating model, class participation, responding to quizzes, and generating results
- The remaining 30% of the assessment is based on a written multiple choice test of 40 questions carrying equal scores to be answered in an hour

Participants need 60% in each assessment section and 70% as overall score to get certified as Business Modelling Expert by Exemplar Global.

In any given year, there is usually at least one Business Modelling Expert certification being conducted by Benchmark Six Sigma at one of the cities across India.



Effective in a very short span of time with a lot of examples making it easier to relate to real life situations.
- Suman Ray, IT Consultant, Atos

The classes were conducted with a lot of trainer-trainee interaction and concepts were very well explained. Interactive sessions, good examples given, lot of practical exercises done.
- Vishal Melwani, Senior Analyst, ICRA Techno Analytics Ltd.

A simple yet direct way of tutoring and excellent response to our issues with real-life scenarios. Trainer was very pro-active with lot of classic scenarios as examples.

- Bipin Raj Mohan L, Project Lead, PricewaterhouseCooper SDC



## Business Modelling Expert Certification - Course Outline

### Course Outline

- 1. Business Modelling Basics
  - Understanding the basics of modelling -
  - Assumptions, Decision Variables, and Forecasting
  - When to use business modelling and why?
     Using Business Modelling for business benefits – three simple case studies
- 2. Creating a model to simulate a real business situation
- 3. Using knowledge and experience to generate assumptions
- 4. Deciding about decision variables to be used in the model
- Testing a simulation for correctness verification and validation methods
- 6. Running a simulation
- Analyzing results of simulation to draw inferences
- 8. Using graphs to analyze forecasts
  - Overlay charts
  - Trend charts
  - Sensitivity charts
  - Assumption charts
  - Scatter charts
- Creating reports and extracting data from a simulation model
- Doing a sensitivity analysis to identify variables that contribute the most towards the outcome
- 11. Four complete cases to practice development and utilization of real life simulation models

If you compare Benchmark Six Sigma course contents with those offered by other leading providers—you will find that Benchmark coverage is same or better. The advantage lies in the methodology of coverage where focus is on practical knowledge that is directly applicable to real-world situations.

### **Highest Global Recognition**

Benchmark Six Sigma offers unparalleled international recognition. Benchmark Six Sigma is certified by Exemplar Global for Business Modelling Expert training as a competency for Business Excellence Master Black Belt.



Exemplar Global's Principal Offices are located in Sydney, Australia, Milwaukee, USA and Seoul, Korea with international offices located in Brazil, Cyprus, Japan, Malaysia, New Zealand, Taiwan, thailand and Turkey, and Seoul Branch offices located in China and Vietnam.

Participants from US, Europe, Middel East, Japan, and other parts of Asia attend our programs indicating a world-wide acceptance of Benchmartk Six Sigma programs.

#### About Benchmark Six Sigma

Benchmark workshops have evolved as Industry best offerings in two formats. In the public workshops format, we offer globally recognized programs with content and methodology that can be used in practically any domain. In the customized in-company workshops format, Benchmark is known for its ability to design and deliver highly valuable programs with demonstrated applicability. Our in-company workshops are offered with or without consulting support.

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